



Summary report 2022/2023 as at 30 June 2023

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### Report

by the President and the Executive Management

Over the past two decades or so, the Swiss real estate market has gone through an extremely strong period of growth, characterised by rising property prices and a high degree of resilience to economic crises, starting with the financial crisis of 2008 and ending with the coronavirus pandemic in 2020. Undoubtedly one of the reasons for this development was falling interest rates, which in Switzerland even led to a period of negative interest rates. This period of low interest rates came to an end during the second half of 2022 and the turnaround in interest rates became reality. Central banks around the world responded swiftly to rising inflation with significant interest rate hikes. The increases in interest rates were continued in the first half of 2023, and it appears that the tightening of monetary policy is not yet over in many places.

Despite not being able to avoid getting caught up in the global cycle, Switzerland experienced significantly lower inflation compared with Europe. In addition, the effects of rising inflation and the interest rate pivot did not lead to a marked turnaround on the Swiss real estate market, although higher discount rates and increased financing and construction costs did result in initial valuation corrections.

But in the residential segment, the pressure on prices was less severe for a number of reasons. Demand for rental apartments has jumped in the past financial year. This increase is due to the continued high level of immigration and strong domestic demand as a result of the economic cycle. The rise in interest rates has also contributed to making renting now cheaper than buying again, which has tended to shift the demand for housing in Switzerland away from home ownership towards the rental market. As there is still not enough new housing being built on the supply side, market liquidity and vacancies have fallen further, bolstering the prices of yield-producing residential investment properties.

Demand was also buoyant in the commercial real estate segment despite all the concerns about the increasing acceptance of working from home. As new construction activity has continued to decline on the supply side, there are no new imbalances in the user market. Although the aforementioned

interest rate hikes dampened interest for investment properties in the commercial area, there was no apparent selling pressure on the market.

The current market environment is therefore clearly more challenging than in previous years. But our investment foundation has continued to grow in the past financial year. It has raised new money totalling around CHF 140 million from capital increases. The Real Estate Switzerland investment group received new money totalling CHF 83.1 million in two capital increases. In the Sustainable Real Estate Projects Switzerland investment group, the first issue of CHF 55.7 million also took place.

## 140 million

The investment foundation raised new money totalling around CHF 140 million through capital increases.

A total of 14 additional properties were purchased for the Real Estate Switzerland investment group. One commercial property from the portfolio was sold. In the Sustainable Real Estate Projects Switzerland investment group, two new construction projects were purchased in the reporting year.

With these property investments, the focus has still been on quality and sustainability, as well as attractive returns. The investment foundation is aware of its responsibility with regard to the sustainable development and management of real estate in its investment groups and making its contribution by implementing the sustainability strategy adopted in 2021. After defining its strategic direction in the 2020/2021 financial year and focusing on consumption and environmental indicators in 2021/2022, the investment foundation has initiated the integration of issues relating to the economy, the environment, social aspects and responsible corporate governance into the value chain in the past financial year as part of a comprehensive sustainability approach.

1291 The Swiss Investment Foundation's total assets have increased to CHF 1.4 billion in the past financial year. Target rental income for both investment groups is now around CHF 50 million. The debt financing ratio for the Real Estate Switzerland investment group was 21.41% (previous year 5.32%) and the investment yield 1.65% (previous year 6.29%). The debt financing ratio for the Sustainable Real Estate Projects Switzerland investment group was 7.26% on the reporting date and the return on investment was 5.07%. Our investment foundation has a good geographical diversification with properties in more than 15 cantons.

The Sustainable Real Estate Projects Switzerland investment group was launched on 6 July 2022, focusing on sustainable construction projects with a first-class location and property quality. The innovative "Sustainable Real Estate Projects Switzerland" investment group gives Swiss pension funds the opportunity to invest in new build/development projects with a zero-carbon strategy. In a first subscription period, the new investment group received CHF 55.7 million in capital from more than 10 investors. With a new-build project in Wil (SG) and new-build project in Effretikon (ZH), two extremely attractive sustainable real estate projects with attractive returns and an expected investment value of around CHF 185 million were secured for this investment group. The portfolio is certified with high-quality sustainability labels and will be gradually expanded with further certified sustainability projects in medium-sized and large Swiss conurbations. In the future, the Sustainable Real Estate Poiects Switzerland investment group has committed itself to participating in the GRESB assessment and reporting in accordance with the GRI standard.

Construction work on the "Untere Bahnhofstrasse 1-11" commercial and residential complex in Wil is going according to plan and the first tenants have already been found. The new building is expected to be occupied in spring 2026.

The increase in the reference interest rate in June 2023 made it possible to amend a large number of residential leases with effect from 1 November 2023 or a later date. The commercial

leases were amended at the beginning of the year due to higher inflation.

Construction work on the "Wächter Areal" in Zurich Seefeld began at the start of July 2023. The property is scheduled for completion at the end of 2025. The new-build project in Bussigny with 21 apartments was acquired in 2022 and is currently being built. Completion and occupation of the building is scheduled for the end of 2023.

The Board of Trustees, Executive Board and Portfolio Management are aware of the challenges in the Swiss real estate market and are committed to continuing the successful strategy of 1291 The Swiss Investment Foundation in order to achieve an attractive return for our investors.

On behalf of the Board of Trustees and the Executive Board, we would like to thank our investors for placing their trust in us.





Dr. iur. Mark Montanari

President of the Board of Trustees

Dieter Marmet

Managing Director



## Investment Group

**Real Estate Switzerland** 

## Portfolio key figures

as at 30 June 2022

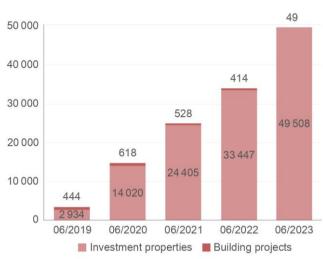
#### Market value of the properties

in CHF m



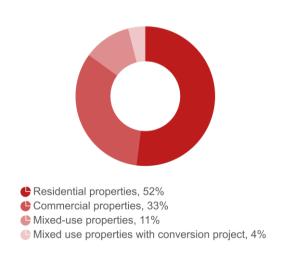
#### Development of target rental income p.a.

in TCHF



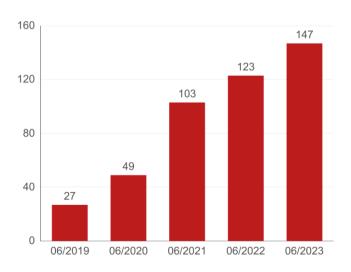
#### Overall portfolio (market value) by type of use

in %



#### **Investor Base**

in number of institutions in 2nd pillar



#### The most important key figures of the investment group Real Estate Switzerland

	01.07.2022 - 30.06.2023	01.07.2021 - 30.06.2022
Rent default rate	6.91%	3.86%
Borrowing ratio	21.41%	5.32%
Operating profit margin (EBIT margin)	68.32%	69.47%
Operating expense ratio TER <sub>ISA</sub> (GAV) <sup>1</sup>	0.69%	0.67%
Operating expense ratio TER <sub>ISA</sub> (NAV) <sup>1</sup>	0.84%	0.75%
Return on equity (ROE)	1.58%	5.68%
Return on invested capital (ROIC)	1.58%	5.24%
Dividend yield	2.45%	2.43%
Payout ratio	87.23%	95.63%
Investment yield	1.65%	6.29%
Weighted average unexpired lease term (WAULT)	0.24 years	0.70 years
Interest on debt capital	2.03%	0.43%
Weighted average term of debt	4.67 years	4.69 years
Average discount rate (real) excluding projects <sup>2</sup>	2.69%	2.48%
Range of discount rate (real)	2.10% - 3.75%	2.10% - 3.35%

	30.06.2023	30.06.2022
Number of properties	91	78
Market value in CHF million	1,328.8	1,021.8
Number of units	8,776,905	8,077,139

#### Total portfolio by market region

	Market value 30.06.2023	
	in CHF m	in %
Northwestern Switzerland	400.7	30.2%
Bern	193.0	14.5%
Zurich	330.3	24.9%
Southern Switzerland	32.7	2.5%
Lake Geneva	184.9	13.9%
Western Switzerland	-	-
Eastern Switzerland	132.0	9.9%
Central Switzerland	55.2	4.2%
Total	1,328.8	100%

 $<sup>^{1}</sup>$  Expense for non-acquired properties was not taken into account. TER $_{\rm ISA}$  (GAV) incl. expense for non-acquired properties = 0.72% (previous year 0.72%) TER $_{\rm ISA}$  (NAV) incl. expense for non-acquired properties = 0.87% (previous year 0.80%)

 $<sup>^2</sup>$  The average discount rate (real) incl. projects amounted to 2.66% as at 30 June 2023 and 2.46% as at 30 June 2022

## **Extract from the portfolio**

as at 30 June 2022



**Altendorf** 

Zürcherstrasse 84, 84a



Base

Vogesenstrasse 80



Berr

Marktgasse 40, 44



**Bussigny** 

Chemin du Parc 3



Chavannes

Av. de la Gare 75b, c, d / Rte de la Maladière 23, 25, 27



Geneva

Place Cornavin 14-20



Kemptthal

Kemptpark 40, 42



Rotkreuz

Luzernerstrasse 3



Sion

Route de Vissigen 112, 114, 116



St. Gallen

Schönbüelpark 12, 14, 16



Winterthur

Schlossackerstrasse 5, 7, 9, 11, 13 / Hegifeldstrasse 85, 87, 89



Zurich

Beckenhofstrasse 6

## **Balance Sheet**

	30.06.2023	30.06.2022
	CHF	CHF
Current assets	20,163,867	49,081,122
Cash and cash equivalents	2,431,930	4,951,023
Current receivables	17,135,560	35,701,923
Properties up for sale	0	7,940,000
Accrued income and prepaid expenses	596,376	488,176
Non-current assets	1,345,447,879	1,013,895,000
Building land (incl. demolition objects)	0	0
Building projects started (incl. land)	60,420,000	53,130,000
Investment properties (incl. land)	1,243,368,000	935,345,000
Co-ownership participations	24,980,000	25,420,000
Pre-financed tenant improvements	4,702,218	0
Indirect real estate investments	11,977,661	0
Total assets	1,365,611,746	1,062,976,122
Liabilities	-326,001,331	-98,357,706
./. Current liabilities	-9,016,551	-8,159,598
./. Accrued expenses and deferred income	-3,497,441	-3,866,592
./. Mortgage liabilities (incl. other interest-bearing loans and		
credits)	-284,450,000	-54,400,000
./. Provisions	-3,981,339	-1,012,516
./. Deferred taxes	-25,056,000	-30,919,000
Net assets	1,039,610,415	964,618,415

	30.06.2023	30.06.2022
	Number	Number
Units		
Number of outstanding units at the beginning of the report-		
ing period	8,077,139	5,747,017
Changes in the financial year	699,766	2,330,122
Number of units at the end of the reporting period	8,776,905	8,077,139
	CHF	CHF
Capital value per unit	115.12	116.40
Net income of the financial year per unit	3.33	3.03
Net asset value per unit prior to distribution	118.45	119.43
Distribution	-2.90	-2.90
Net asset value per unit after distribution	115.55	116.53

	30.06.2023	30.06.2022
	CHF	CHF
Change in net assets		
Net assets at the beginning of the financial year	964,618,416	661,535,203
Subscriptions	83,061,843	266,179,899
Redemptions	0	0
Distributions	-24,610,723	-15,828,228
Total income of the financial year	16,540,880	52,731,542
Net assets at the end of the financial year	1,039,610,415	964,618,416

## **Income Statement**

	01.07.2022 - 30.06.2023	01.07.2021 - 30.06.2022
	CHF	CHF
Rental income net	45,771,770	27,333,257
Target rental income (net); (incl. ancillary costs not charged separately)	49,230,164	28,443,688
Reduced income due to vacancy	-2,974,279	-1,032,111
Rent reductions	-484,115	-78,321
Income from co-ownership shares	821,661	300,503
Income from co-ownership shares	821,661	300,503
Maintenance of properties	-3,921,886	-2,497,299
Maintenance costs	-3,921,886	-2,497,299
Operating expenses	-5,295,248	-3,018,380
Supply and disposal costs, fees	-88,430	-36,722
Heating and operating costs not chargeable	-809,013	-381,273
Losses on receivables, changes in bad debt allowances	-17,614	28,430
Insurance costs	-751,258	-409,146
Property management fees	-2,289,562	-1,362,656
Rental and insertion costs	-258,191	-94,069
Taxes and duties	-716,275	-463,245
Other operating expenses	-364,905	-299,698
Operating result	37,376,296	22,118,080
Other income	987,541	2,212,564
Negative interest	0	1,202
Issuance commission for subscriptions	835,257	2,191,589
Other income	152,284	19,773
Financial expenses	-3,171,715	-148,555
Interest on mortgages	-3,098,238	-190,111
Negative interest received	0	101,628
Bank charges	-20,047	-35,057
Ground rent	-53,431	-25,015
Administrative expenses	-6,476,169	-5,119,352
Advisory, portfolio management and management fees	-5,307,565	-4,042,855
Valuation and audit expenses	-222,028	-169,010
Other administrative expenses	-946,577	-907,487
Income/expenses from changes in units	463,075	5,430,949
Purchase into current earnings at the issuance of units	463,075	5,430,949
Net income of the financial year	29,179,028	24,493,685
Realised capital gains and losses	433,412	0
Realised income	29,612,440	24,493,685
Unrealised capital gains/losses on real estate investments	-19,512,221	41,346,207
Unrealised income from indirect real estate investments	577,661	0
Change in deferred taxes	5,863,000	-13,108,350
Total income of the financial year	16,540,880	52,731,542

	01.07.2022 - 30.06.2023	01.07.2021 - 30.06.2022
	CHF	CHF
Appropriation of income		
Net income for the financial year	29,179,028	24,493,685
Balance carried forward from the previous year	4,034,978	2,964,996
Income available for distribution	33,214,006	27,458,681
Income intended for distribution	-25,453,025	-23,423,703
Balance to be carried forward	7,760,981	4,034,978



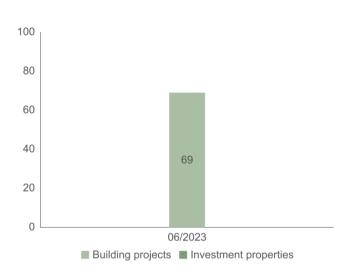
# Investment Group Sustainable Real Estate Projects Switzerland

## Portfolio key figures

as at 30 June 2023

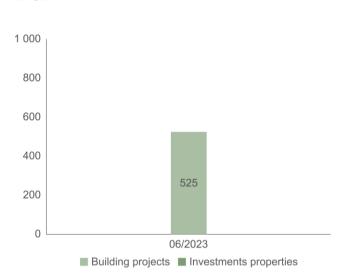
#### Market value of the properties

in CHF m



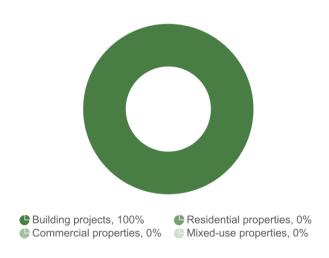
#### Target rental income from interim use p.a.

in TCHF



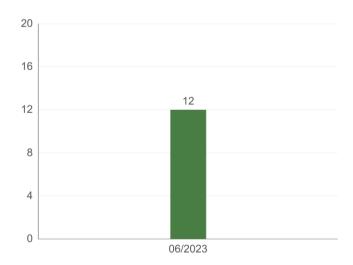
#### Overall portfolio (market value) by type of use

in %



#### **Investor Base**

in number of institutions in 2nd pillar



#### The most important key figures of the investment group Sustainable Real Estate Projects Switzerland

	01.07.2022 - 30.06.2023
Rent default rate	0.80%
Borrowing ratio	7.26%
Operating profit margin (EBIT margin)	41.72%
Operating expense ratio TER <sub>ISA</sub> (GAV) <sup>1</sup>	0.63%
Operating expense ratio TER <sub>ISA</sub> (NAV) <sup>1</sup>	0.74%
Return on equity (ROE)	5.07%
Return on invested capital (ROIC)	5.64%
Investment yield	5.07%
Weighted average term of debt	0.17 years
Interest on debt capital	2.29%
Average discount rate (real) including projects	2.59%
Range of discount rate (real)	2.50% - 2.65%

	30.06.2023	
Number of real estate projects	2	
Market value in CHF million	68.9	
Number of units	557,300	

#### Total portfolio by market region

	Market value 30.06.2023	
	in CHF m	in %
Northwestern Switzerland	-	-
Bern	-	-
Zurich	27.9	40.5%
Southern Switzerland	-	-
Lake Geneva	-	-
Western Switzerland	-	-
Eastern Switzerland	41.0	59.5%
Central Switzerland	-	-
Total	68.9	100%

 $<sup>^1</sup>$  Expense for non-acquired properties was not taken into account. TER<sub>ISA</sub> (GAV) incl. expense for non-acquired properties = 0.68% TER<sub>ISA</sub> (NAV) incl. expense for non-acquired properties = 0.80% The acquisition of the Wil, Unter Bahnhofstrasse 1-11 project was used as the starting point for calculating the average assets

## **Portfolio**

as at 30 June 2023





Bahnhofstrasse 28



Wil

Untere Bahnhofstrasse 1-11

## **Balance Sheet**

	30.06.2023
	CHF
Current assets	3,009,392
Cash and cash equivalents	609,330
Current receivables	152,378
Accrued income and prepaid expenses	2,247,684
Non-current assets	68,860,000
Building land (incl. demolition objects)	0
Building projects started (incl. land)	68,860,000
Investment properties (incl. land)	0
Total assets	71,869,392
Liabilities	-13,315,451
./. Current liabilities	-3,809,818
./. Accrued expenses and deferred income	-102,229
./. Mortgage liabilities (incl. other interest-bearing loans and credits)	-5,000,000
./. Provisions	-3,889,403
./. Deferred taxes	-514,000
Net assets	58,553,941

	<b>30.06.2023</b> Number
Units	
Number of outstanding units at the beginning of the reporting period	0
Changes in the financial year	557,300
Number of units at the end of the reporting period	557,300
	CHF
Capital value per unit	104.07
Net income of the financial year per unit	1.00
Net asset value per unit prior to distribution	105.07
Distribution	0.00
Net asset value per unit after distribution	105.07

	30.06.2023
	CHF
Change in net assets	
Net assets at the beginning of the financial year	0
Subscriptions	55,730,000
Redemptions	0
Distributions	0
Total income of the financial year	2,823,941
Net assets at the end of the financial year	58,553,941

## **Income Statement**

	01.07.2022 - 30.06.2023
	CHF
Rental income net	1,369,454
Target rental income (net); (incl. ancillary costs not charged	
separately)	1,380,461
Reduced income due to vacancy	-11,006
Rent reductions	0
Maintenance of properties	-10,077
Maintenance costs	-10,077
Operating expenses	-377,326
Supply and disposal costs, fees	0
Heating and operating costs not chargeable	-1,729
Losses on receivables, changes in bad debt allowances	-421
Insurance costs	-6,022
Property management fees	-15,515
Rental and insertion costs	0
Taxes and duties	-3,450
Other operating expenses	-350,189
Operating result	982,051
Other income	20,049
Interest on assets	1
Capitalised interest on buildings	15,041
Issuance commission for subscriptions	0
Other income	5,007
Financial expenses	-106,880
Interest on mortgages	-15,041
Bank charges	-172
Ground rent	-91,667
Administrative expenses	-339,064
Advisory, portfolio management and management fees	-174,945
Valuation and audit expenses	-21,000
Other administrative expenses	-143,118
Income/expenses from changes in units	0
Purchase into current earnings at the issuance of units	0
Net income of the financial year	556,157
Realised capital gains and losses	0
Realised income	556,157
Unrealised capital gains and losses	2,781,785
Change in deferred taxes	-514,000

	01.07.2022 - 30.06.2023
	CHF
Appropriation of income	
Net income for the financial year	556,157
Income earmarked for reinvestment <sup>1</sup>	556,157

 $<sup>^{\</sup>mbox{\scriptsize 1}}$  The accrued income will be added to the capital value of the investment group.

#### Information

on the foundation

#### **General information**

**Legal form** 1291 The Swiss Investment Foundation is a foundation according to Art.

80 et seq. of the Swiss Civil Code in conjunction with Art. 53g et seq. of the Federal Act on Occupational Old Age, Survivors' and Disability Insur-

ance.

Purpose The purpose of the investment foundation is to collectively invest and ad-

minister the capital entrusted to it by the investors in real estate.

Founded 2018

Commercial register no. CHE-230.322.751

Number of products

Financial year 1 July to 30 June

Supervisory authority Occupational Pension Supervisory Commission (OAK BV), Bern

#### **Board of Trustees**

President Dr. iur. Mark Montanari, Attorney-at-law with MLL Meyerlustenberger

Lachenal Froriep AG

Vice-President Albert Leiser, Director of the Association of Home-Owners Zurich,

Swiss-certified real estate fiduciary expert

Member Sandra Wolfensberger, Portfolio Managerin, GAM Investment Manage-

ment (Schweiz) AG

Member (since 01.10.2022) Rudolf B. Zeller, former managing director of the 1291 The Swiss Invest-

ment Foundation and the Zug Pension Fund

#### **Executive Management**

Managing Director (since 01.10.2022) Dieter Marmet

Managing Director (until 30.09.2022) Rudolf B. Zeller

#### **Investment Group Real Estate Switzerland**

**Investment category** Real estate, mixed use, with a focus on residential

RegionSwitzerlandNAV publicationmonthlyDistribution policydistributingSecurities no.42726072

ISIN CH0427260721

#### **Investment Group Sustainable Real Estate Projects Switzerland**

Investment category Sustainable property construction projects, mixed use, with a focus on

residential use. The investment group has the option to either keep or

sell the completed construction projects as property holdings.

Region Switzerland

**NAV** publication monthly

**Distribution policy** accumulating Securities no. 116649698

ISIN CH1166496989

#### **Contracted companies**

Advisory / Portfolio Management Nova Property Fund Management AG, Pfäffikon SZ

Accredited appraisal experts Zürcher Kantonalbank, Zurich

Investment Group Real Estate Switzerland PricewaterhouseCoopers AG, Zurich (secondary appraiser)

Accredited appraisal experts Wüest Partner AG. Zurich

Investment Group Sustainable Real Estate

Projects Switzerland

Zürcher Kantonalbank, Zurich (secondary appraiser)

**Custodian bank** Bank J. Safra Sarasin AG, Basel

Compliance Huwiler Treuhand AG, Ostermundigen

Nova Property Fund Management AG, Zurich Accounting

**Commercial property administration** Huwiler Services AG, Ostermundigen

**Management companies** Bernard Nicod SA, Lausanne

Beseder Immobilien GmbH, Adliswil (seit 01.07.2022) Futuro Immobilien AG, Basle (seit 01.07.2022)

Intercity Bewirtschaftung AG, Zurich IT3 St. Gallen AG, St. Gallen

Mondeva GmbH, Bubikon (seit 01.12.2022) Nova Property Fund Management AG, Pfäffikon SZ

PRIVERA AG, Gümligen v.Fischer Immobilien AG, Bern VERIT Immobilien AG, Zurich

**Sustainability Committee** Katrin Mark, MRICS, Head of Real Estate and Facility Management, Intep

| Integrale Planung GmbH

**Auditors** BDO AG, Zurich

#### **Publisher**

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The annual report (in German) is available at www.1291ast.ch/anlagestiftung/download-center

#### Disclaimer

This is a summary report of the Annual Report 2022/2023 of 1291 Die Schweizer Anlagestiftung. The legally binding version is the German version of the Annual Report 2022/2023 of 1291 Die Schweizer Anlagestiftung.

This report may contain forward-looking statements that are subject to uncertainties and risks. The reader must therefore be aware that such statements may differ from actual and future statements. Forward-looking statements are estimates, assumptions or expectations of possible developments. All statements relating to the future are based on data available to 1291 Die Schweizer Anlagestiftung at the time this report was prepared. 1291 Die Schweizer Anlagestiftung assumes no obligation whatsoever to revise and update any forward-looking statements in this report at a later date as a result of new information, future events or the like.

Image title page: Effretikon, Bahnhofstrasse 28



#### 1291 Die Schweizer Anlagestiftung

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